

Message Text

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21

ACTION OPIC-06

INFO OCT-01 AF-04 ISO-00 EB-07 AGR-05 COME-00 L-02 CIAE-00

INR-05 NSAE-00 /030 W

----- 097322

R 131500Z DEC 74

FM AMEMBASSY KIGALI

TO SECSTATE WASHDC 3280

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E.O. 11652: N/A

TAGS: EINV RW

SUBJECT: WERTHEIM TEA PROJECT

REF: STATE 262214

1. DATA REQUESTED REFTEL IS AS FOLLOWS:

A) RB INTEREST RATE: INTEREST RATE VARIES 6-8 PERCENT.
REPAYMENT 5-20 YEARS. THUS, 7 PERCENT AND 12 YRS COULD BE
AN OPTION FOR CASH/FLOW PROJECTION.

B) OPERATING COSTS:

(1) COSTS PRODUCTION: FIGURES CONTAINED PAGE 21H
REMAIN VALID WITH FOLLOWING CHANGES: TEA CHESTS
7.00 FRW VICE 6.00; DEPRECIATION 9.00 FRW VICE 5.00
BUT FIGURE MAY NOT BE APPROPRIATE FOR NEW INSTALLATION.
OVER 75.86 FRW VICE 70.40. QUESTION MARK PERTAINS
STAFF SALARIES (2.00 FRW). GOR HAS RAISED MINIMUM
WAGE TWICE (NOW 600 FRW PER DAY) SINCE ORIGINAL
WERTHEIM STUDY. MULINDI (AND SEVERAL OTHER TEA
PLANTATIONS) HAVE RECEIVED OCIR/T APPROVAL NOT TO
IMPLEMENT. WERTHEIM MIGHT BE ABLE NEGOTIATE EQUIVALENT
TREATMENT, TUT LONG-SRUN IMCACT LABOR MARKET UNCGR TAIN.
MULINDI COST PRODUCTION FIGURES FOR 1974 POUCHED AF/C
DEC 6.

(2) PERSONNEL REQUIREMENTS: SALARIES FOR 1976
SHOULD BE INCREASED BY AVERAGE 00 PERCENT. BASE
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RATE WATCHMEN SHOULD BE \$450 EACH (PLUS ADDITIONAL

TEN PERCENT). EXPAT SALARIES ASSUMED BE WITHOUT TAX. RGOR HAS RECENTLY TIGHTENED UP ON EXTENSION INDIVIDUAL TAX PRIVILEGES; PERSONAL TAX RATE WOULD BE ABOUT 40 PERCENT. FOR 1980, OVERALL 15 PERCENT SALARY INCREASE SHOULD BE ANTICIPATED. RELATIONSHIP UNCLEAR BETWEEN 1980 AND 1976 PERSONNEL LISTS, SPECIFICALLY DIRECTOR, ACCOUNTANT, TEA MAKER AND CHIEF MECHANIC. ASSUMING THOSE POSITIONS RWANDANS, IT APPEARS THEY WOULD BE REPLACING 1976 ASST DIRECTOR, CHIEF ACCOUNTANT, EXPAT CHIEF MECHANIC AND ASST TEA MAKER. TOTAL SALARY PAYMENTS WOULD NEED BE ADJUSTED ACCORDINGLY.

2. COMMENT: ABOVE FIGURES OBTAINED FORMER EXPAT MGR MULINDI WHO RECEIVED INQUIRY FROM WERTHEIM SIMILAR TO THAT CONTAINED REFTEL. SOURCE GAINED ACCESS TO FIGURES AND REQUESTED TRANSMIT THROUGH OUT CHANNELS. WE MAKING SIMILAR REQUEST OCIR/T FOR COMPARATIVE PURPOSES. HOWEVER, WE NOT OPTIMISTIC ON RESPONSE SINCE FIGURES WILL HAVE TO BE SIFTED THROUGH UK ADVISER OCIR/T (FED FINANCED) WHO IS PRIME PROPONENT CDC AND MAJOR OPPONENT WERTHEIM PROJECT.

3. WERTHEIM SHOULD BE ADVISED DATA SOURCE.

4. DATA DECONTROLLED UPON RECEIPT. FRITTS

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Message Attributes

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